FEDERATION OF DISTRIBUTORS NEWSLETTER



Issue No. 21, October, 2001









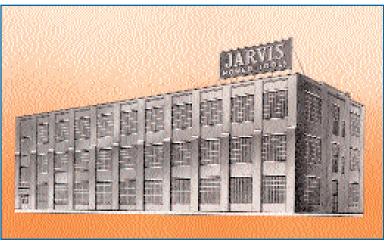
Charles Scheurer with old friend Vincent R. Volpe. Between them, these two represent nearly 110 years of Jarvis Service.

Charles (Charlie) E. Scheurer, a Jarvis employee for over 62 years, visited world headquarters in Middletown on July 31, 2001. His visit was part of a business trip to the East Coast and to visit Jarvis plants.

Charlie was 18 years old when he started his Jarvis career on March 7, 1940. In 1940 the name of the company was Jarvis Power Tools, and it was located on Pease Avenue and Stack Street in Middletown. In 1943, Charlie entered the U.S, Army and became a paratrooper. He served two years with the 503rd Regimental Combat Team's 462nd Parachute

Field Artillery Unit. In combat, Charles made three jumps, including the January 1945 jump to retake Corregidor Island in Manila Bay, the Philippines.

In 1946, Charles Scheurer returned to Jarvis and began work in the Rotary File Department. In 1953 he was sent to Los Angeles, California to organize the Jarvis Corporation of California. His wife Helen also worked for the new company. She passed away in 1982. From 1957 until now, Charlie has been the West Coast representative for Jarvis Cutting Tools, Jarvis Machine Tools and Jarvis Meat Machinery. For 20 years he coordinated every Machine Tool and Meat Machinery Tool show on the West Coast.



In 1940 Jarvis Power Tools was located in this building on Pease Avenue and Stack Street in Middletown, Connecticut U.S.A.

In over 62 years of service, Charlie has

seen many company and industry changes. The main difference is the number of products Jarvis now sells and services. Originally, only a single product, the dehider, was sold and serviced. Now the company offers a wide range of products for beef, pork, sheep and poultry processing. Another difference is the relocation of meat processing plants from California to America's Mid-West region. When Jarvis California began operations, it serviced 17 processing plant accounts in the Los Angeles area alone. Today only one meat processor remains in the city.

Charles E. Scheurer Continued

One reason why they left is the lack of expansion space in Los Angeles. Today's meat processing facility is much larger than the plants Charles originally serviced in the 1950's.

In 1990 Charlie moved to Palm Springs, California. Also in that year Charles celebrated 50 years with Jarvis. party in Boston. At a Massachusetts. Penfield outstanding service.



Jarvis present him with a Mr. Scheurer being photographed with Mike Abdul, Jarvis' Operations Manager while given a complete tour of the gold ring marking 50 years of Middletown headquarters. The newly expanded, computerized manufacturing area is quite a contrast from the Jarvis factory where he was first employed in 1940.



Beside his Jarvis service, Mr. Scheurer is extremely proud of his war record with the U.S. Army Paratroopers during World War II. In 1999, Charlie went to Australia with Mr. Volpe to revisit old U.S. Army campgrounds in Brisbane, Australia. "The trip together in 1999 was one of the most memorable trips down memory lane" according to Charles.

Charles E. Scheurer has had a long and admirable career with Jarvis. He has greatly and honorably served his country and employer well. In Mr. Volpe's own words, "Charlie Scheurer is part of Tom

One benefit of being with Jarvis for over 62 years is getting interviewed. Here is Charlie being grilled by Richard Dunn, editor of the J26 Distributor Newsletter

Brokaw's America's Greatest Generation".

Ralf Riedel Visits Middletown Facility

Ralf Riedel, Jarvis' Manager of Jarvis GmbH, our German subsidiary visited Middletown headquarters during the last week of July 2001. This was Ralf's second visit to Jarvis headquarters and the United States. His last trip was approximately three years ago, before the Middletown facility was expanded.

The purpose of the trip was to discuss current European meat market conditions and sales projections with Jon Jarvis, Jarvis' Director of European Operations. Besides visiting Jarvis, Ralf took a few days to tour New England and Cape Cod.



Jon Jarvis, Jarvis' Director of European Operations having a meeting with Ralf Riedel, Jarvis' Manager of Jarvis GmbH, our German subsidiary.

Jarvis Softball Team League Champs



Under coach Tony Perez, Jarvis' softball team had an excellent season, winning 15 games and only losing one. They were first place during the league's regular season, and second in the league playoffs. The Jarvis softball league was founded in 1997 by Jarvis employee Jack Rice, who was League Commissioner for four years. This year, besides helping out with team organization, Jack played several different field positions to help the team. Good job

guys ! Jack Rice is also the Assembly Lead Man on Jarvis' new JCK-1 Automatic Hog Splitter.

Jarvis' Polish Distributor Visits World Headquarters



Waldemar Lischke of TECHNEX inspecting Jarvis' new SPC 165G spinal cord remover.

During March 2001, Waldemar Lischke of TECHNEX, Jarvis' Polish distributor since 2000, visited the Middletown headquarters. The purpose of the trip was to tour the headquarters and factory facility, and to explore future sales opportunities in Poland with Jon Jarvis,



Jarvis' Director of European according a SPC 165 circular broaking Director of European Director of Europea

Operations. TECHNEX primarily sells SPC 165 circular breaking ^{European of} saws, Buster VII carcass splitting bandsaws, and Buster V Loin Droppers.

Jarvis' New Omaha Warehouse

Since October 2000, Jarvis Products has been renting a new 20,000 square foot warehouse facility in Omaha, Nebraska. Additional warehouse space was needed to quickly fulfill the service requests of Jarvis' American Mid-West customers.



Front view of Jarvis' new 20,000 square foot warehouse in Omaha, Nebraska. Issue No. 21, October, 2001



As shown in the above photograph, the new warehouse has ample storage space to serve Jarvis' Mid-Western customers. Page 3



Visitors from the North



During the first week of June, 2001, Dwight Streeter, his wife Kathy, Roger Turcot, and Kevin Roberts of Jarvis Industries Canada Ltd, our Canadian subsidiary, visited Jarvis' Middletown facility. The purpose of the visit was to review current Canadian meat industry demands and service requirements, analyze methods for streamlining customer requests, and for servicemen Roger Turcot and Kevin Roberts, familiarization with several newly introduced Jarvis Products.



Discussing current Canadian equipment and service requirements with the boss are from left, Dwight Streeter, Vice President and General Manager of Jarvis Canada, Kevin Roberts, Jarvis Service Technician serving Western Canada and Vincent R. Volpe, President Jarvis Products.



Still smiling after several hours of meetings are (from left) Roger Turcot, Jarvis Service Technician for Eastern Canada, Kathy Streeter, Controller of Jarvis Industries Canada Ltd., Dwight Streeter, Vice President and General Manager Jarvis Canada and Kevin Roberts. Jarvis Service Technician for Western Canada.



No doubt discussing the Canadian poultry market and future sales of Jarvis' 35PA-2 Airsnip are Kevin Chamberlain, Assistant Jarvis Poultry Manager and Kathy Streeter, Controller Jarvis Canada.

Congressman Rob Simmons Visits Middletown Plant



Congressman Rob Simmons (in middle) being shown the assembly of a 50G beef dehorner by Ray Pont, Jarvis Assembly Technician. In back is Bob Currier, Jarvis Chief Inspector. Page 4

Newly elected congressman Rob Simmons, representing Connecticut's second congressional district visited Jarvis' Middletown plant on August 21, 2001. Mr. Volpe gave the congressman and two of his aids a personal tour of the manufacturing facility and headquarters building. Congressman Simmons wanted to know what problems are currently affecting Jarvis Products and the meat industry in general, and what can the U.S. Congress accomplish to improve some of these conditions.